



**JOB OFFER** – DynamOThéâtre, a national and international theater company for young audiences, is seeking to fill the position of **TOURING AND MARKET DEVELOPMENT AGENT**. This person would be able to support and promote our mission of researching, producing and presenting theater of acrobatic movement in several territories.

Would you like to work with a close-knit, creative team? Carry out stimulating projects? Establish and maintain long-term relationships with our presenting partners? Discover other cultures and share our work with others?

**Main responsibilities:**

- Develop and implement national and international touring strategies
- Ensure the sale and distribution of the company's shows
- Establish and maintain relationships with partners, presenters and develop new touring networks
- Plan touring projects in Canada, the United States, Europe and Asia, and create and follow touring calendars
- Develop communication tools

**Profile sought:**

- University degree in communications, arts management or equivalent experience
- Relevant experience in tour management
- Knowledge of the performing arts community
- Excellent knowledge of international markets and distribution networks
- Good knowledge of Microsoft Office, Mac ecosystem as well as Google, Adobe, Zoho CRM and has interest in new technologies
- Organizational skills, rigor, autonomy, versatility and leadership
- Excellent oral and written communication skills in French and English
- Be available to travel

**Conditions:**

- Permanent full-time position
- Minimum 2-year contract
- Annual salary starting at \$40,000 (to be discussed, depending on experience)
- 35 hrs/week on average, Monday to Friday (flexible schedule)
- Possibility of teleworking or hybrid schedule according to the agreement
- On-the-job training, accompanied by current development agent
- Attractive benefits program (5 days off during holiday season, 4 weeks' vacation in July, 10 paid sick days per year, group insurance after 3 months)

Application deadline: **October 1, 2023**

Start date: **Early November 2023**

With equity and inclusion as our goal, all applications will receive equal consideration. **All are welcome!**  
**Only candidates selected for an interview will be contacted.** Please send your motivation letter and resume by email no later than October 1st, 2023 to [drh@dynamotheatre.qc.ca](mailto:drh@dynamotheatre.qc.ca)